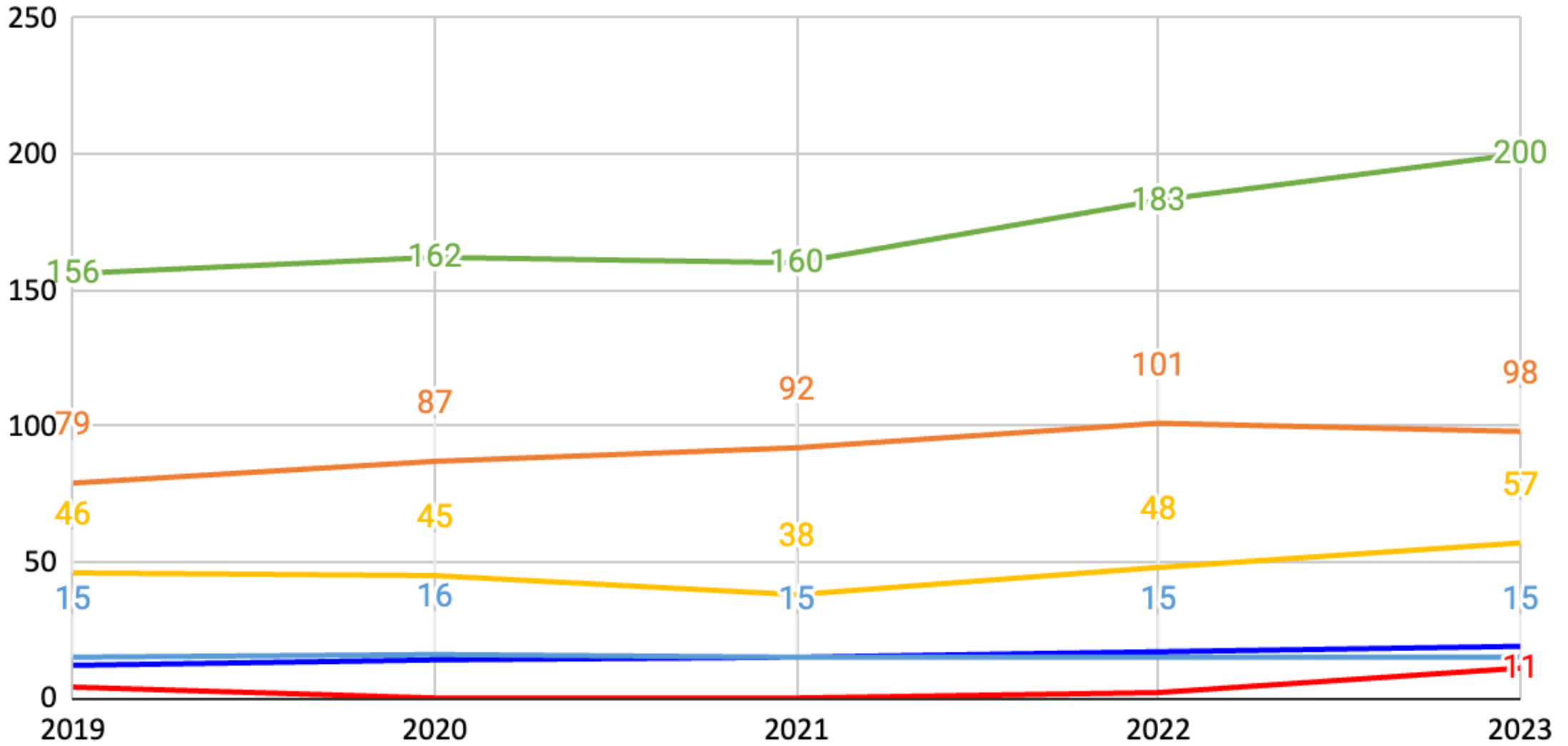
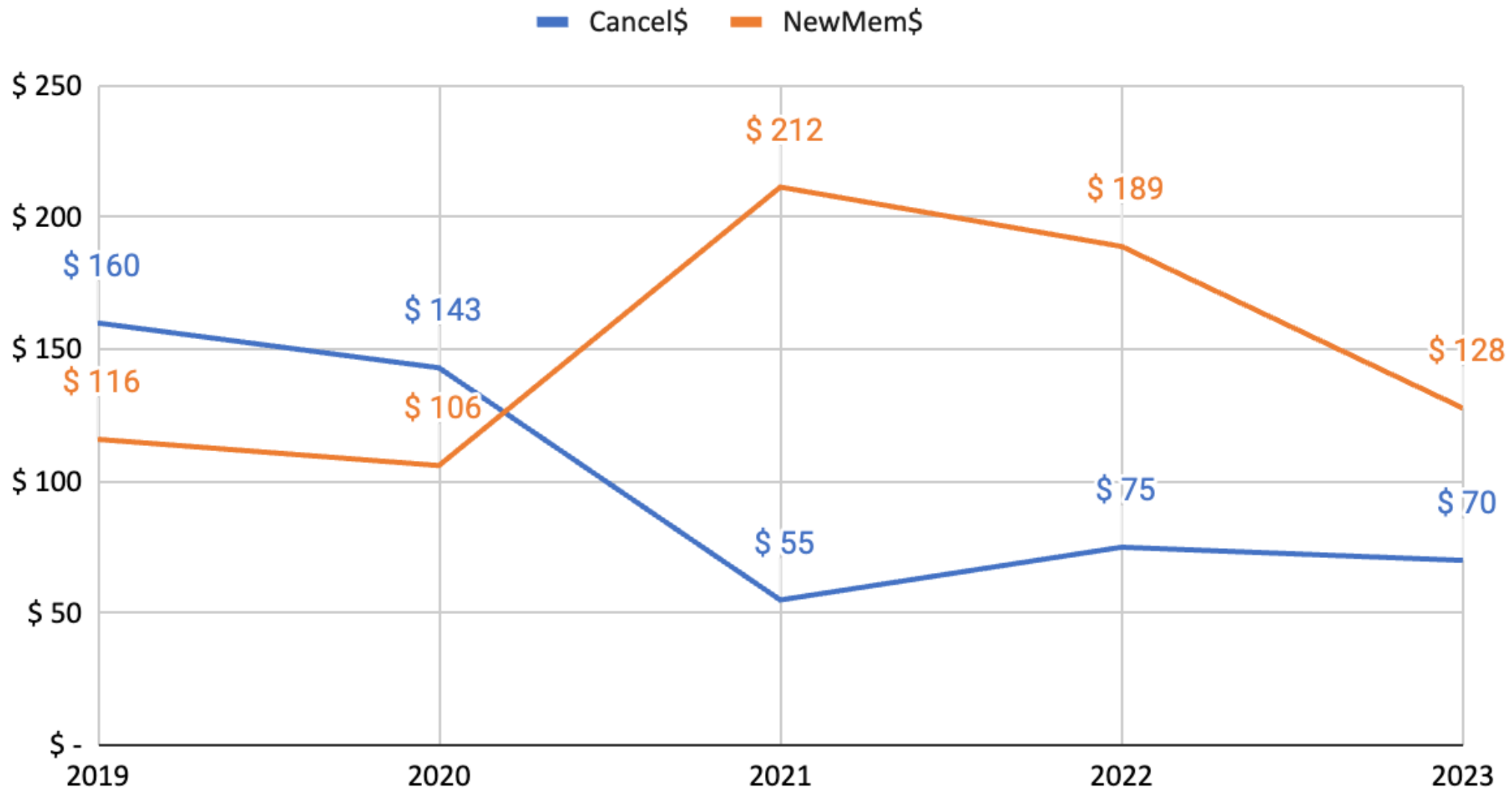


Number of Members by Level & Year



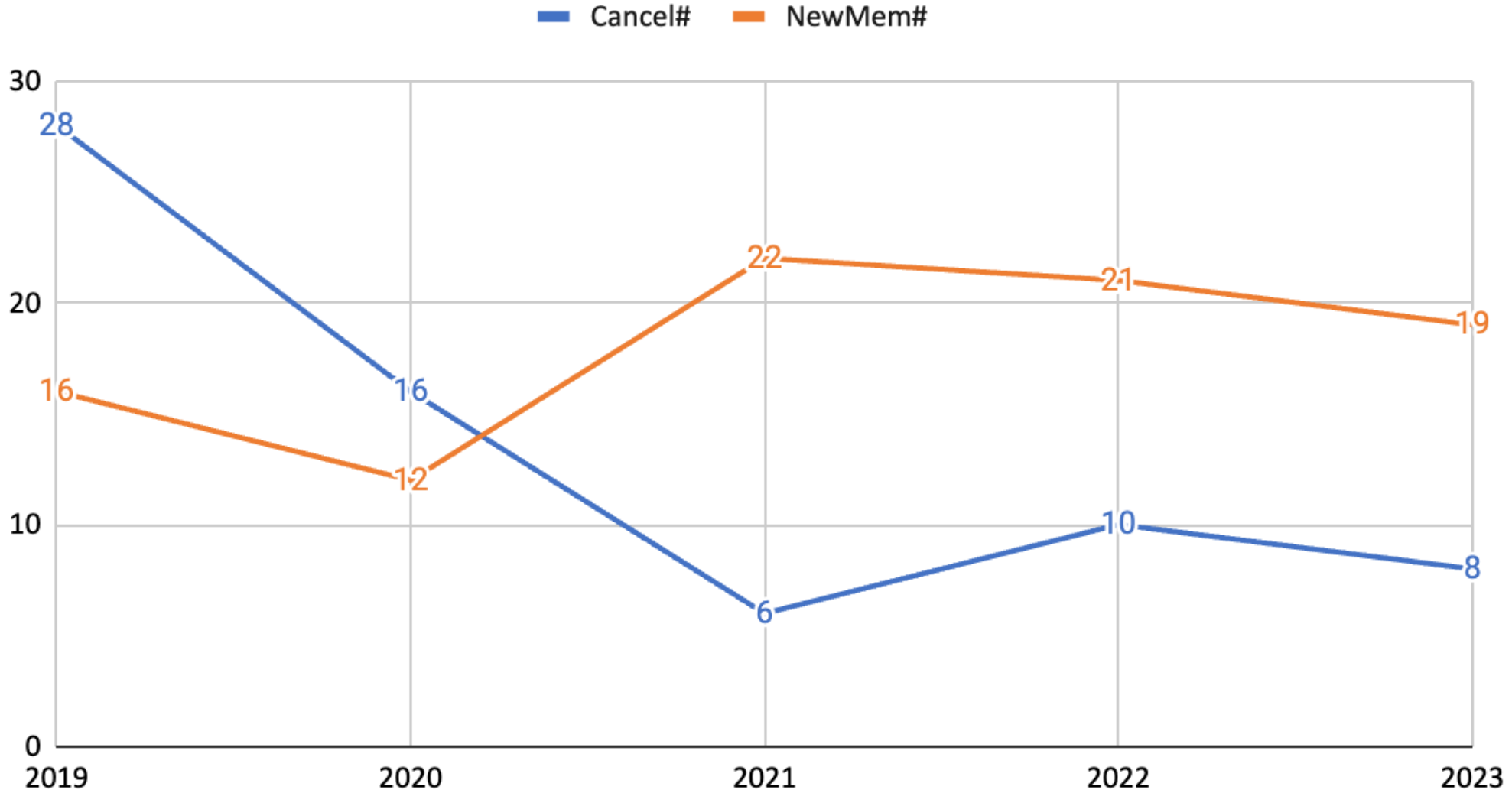
■ Affiliate ■ Base ■ Partner ■ Plus ■ Leadership ■ Total

New Member & Cancellation Dues by Year (\$000)



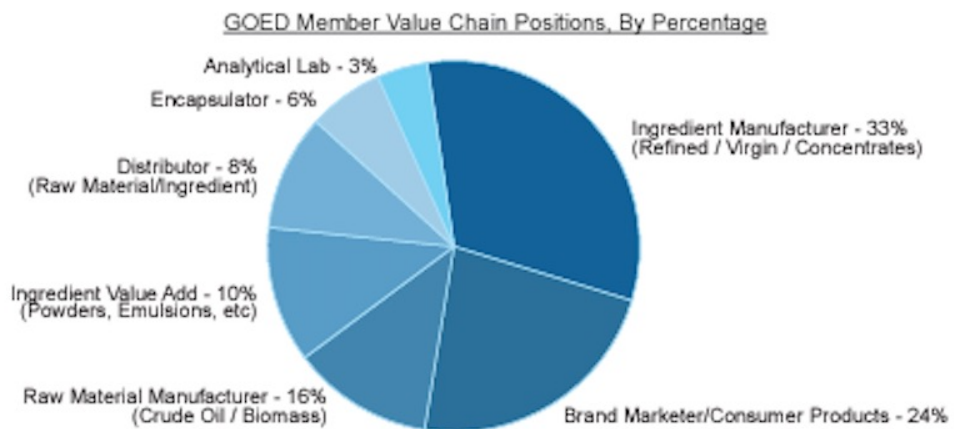
Note: This shows accrual basis. Some members have payment plans that extend over two years.

New Members & Cancellation Numbers by Year

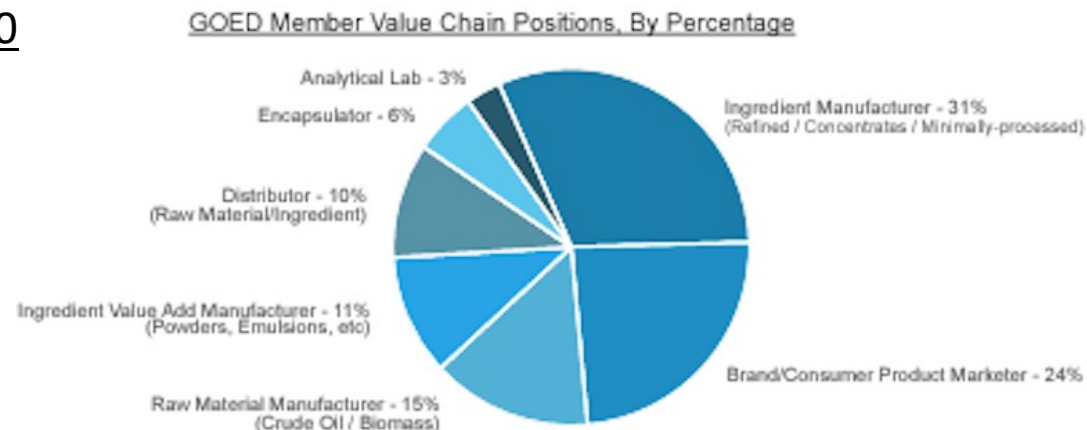


Historical Existing Member Breakdown: Supply Chain

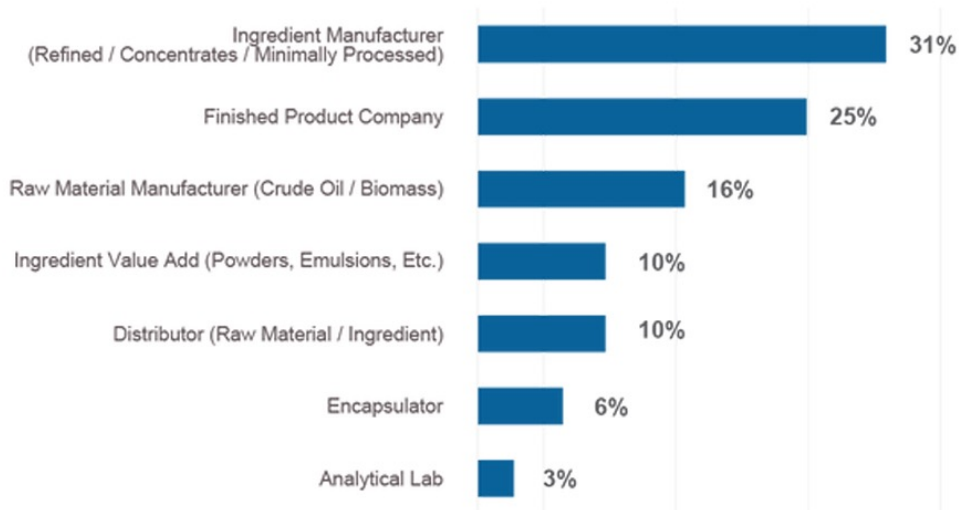
2019



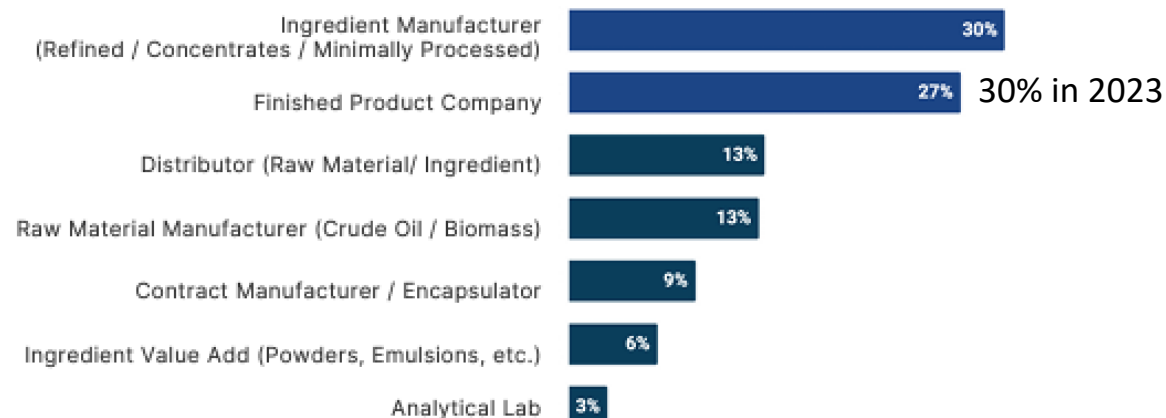
2020



2021

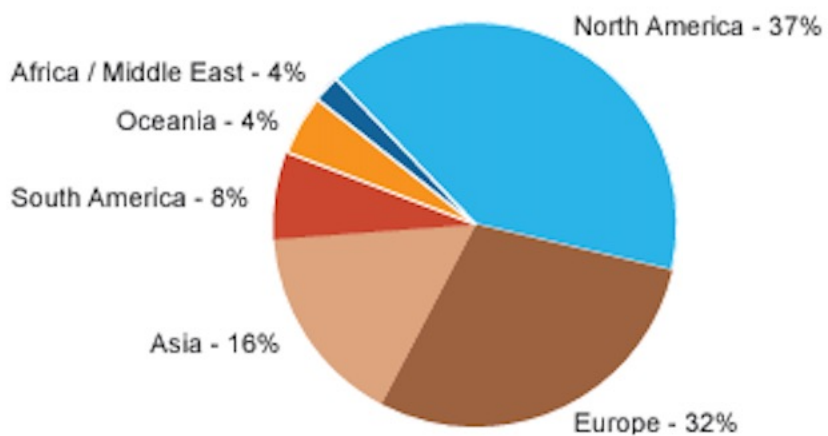


2022

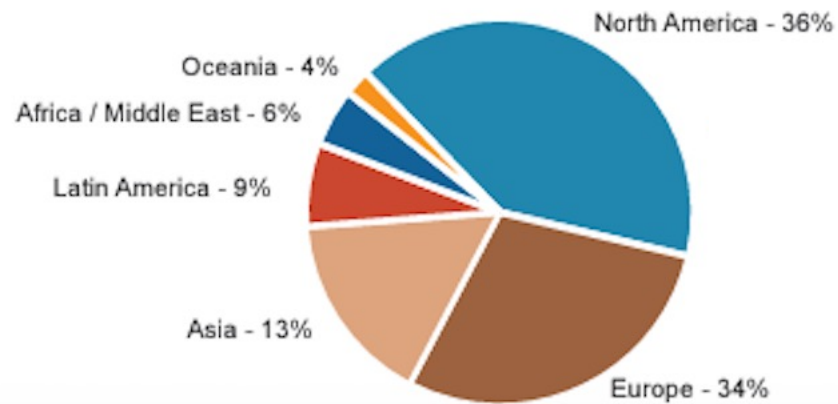


Historical Existing Member Breakdown: Geography

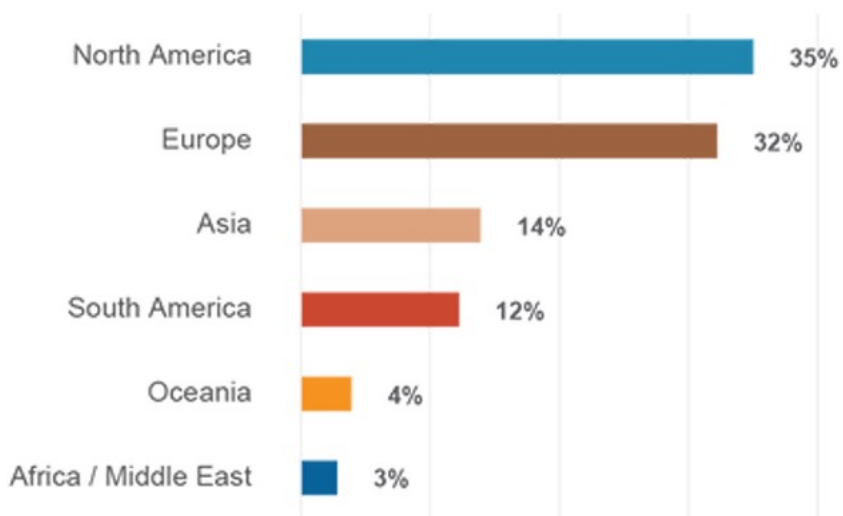
2019



2020



2021



2022

